

Doug Kovash

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EDUCATION

1986-1988
M.A. in Physical Education

Miami University
Emphasis in Sport Psychology

Oxford, OH

1982-1986
B.A. in Psychology

Concordia College
Minor in Coaching

Moorhead, MN

ADMINISTRATIVE & FUNDRAISING EXPERIENCE

- 2019-Present** **Samford University Athletics** **Birmingham, AL** **Development Director**
Identify, cultivate, secure and steward major gifts that support the operating budgets and capital projects for our 17 sports, 360 student-athletes and athletic facilities.
Assist Deputy Athletic Director for Revenue Generation and Corporate Affairs in raising 11 million dollars to upgrade Seibert Football Stadium. Phase 1 completed in Fall 2019 (2nd largest VideoBoard & Audio System in Southern Conference installed prior to home opener - 1.8 million dollars raised).
Work in conjunction with our Bulldog Club athletic staff and university-wide advancement team to further the mission of Samford University and Samford Athletics.
- 2016-2019** **Firehouse Ministries** **Birmingham, AL** **Assistant Director**
Secured funding to meet agency goals by serving as liaison to junior board. Led our junior board in planning 4-7 annual fundraising events that meet operational budgetary goals.
Assisted Executive Director and Capital Campaign Committee in raising 6 million dollars for construction of new emergency shelter facility.
Promoted Firehouse Ministries by speaking to local churches, civic groups and corporate decision makers. Sought out radio and TV appearances to spread the good news regarding our ministry that raised awareness of the needs of the homeless men in Birmingham.
Created and maintained partnerships with volunteers and other agencies to meet the needs of the 5,000+ homeless men we served yearly.
Provided leadership to our staff and programs that served the emergency shelter and scattered housing sites. Supervised 3 program coordinators who provided Shelter, Housing and Facility Maintenance oversight to our homeless guests.
Initiated the hiring and training process for all new employees. Provided ongoing staff development for staff. Directed the performance evaluation process for all staff, including setting life plans, goals, and continuous improvement benchmarks yearly.
Implemented control measures and processes that accomplished budgetary goals.
Served as agency liaison to One Roof and Housing & Urban Development (HUD) offices.
Oversaw facility and maintenance operations for our 7 site locations.
Led our shelter guests to exercise regularly via a walking program that rewarded them when goals were met.

2011-2015 **Firehouse Ministries** **Birmingham, AL** **Development Director**
Secured funding from all ministry partners. Exceeded \$180,000 budgeted goal by \$70,000 in 2014.
Awarded the Chamberlain Scholarship by the Alabama Fundraising Professionals (AFP) in 2013 for outstanding leadership from a first/second year non-profit development professional.
Implemented new donor tracking system, website design, and social media communication process.
Designed, published and mailed quarterly newsletter, monthly e-newsletter, and other print media.
Solicited donations for various fundraisers: Mercedes Benz Marathon (FEBRUARY), Souper Bowl of Caring (FEBRUARY), Regions Tradition Birdies for Charity Fundraiser (MAY), Dining for Dads Father's Day Fundraiser (JUNE), Corporate Speaker Luncheon (JULY), Food Inequality Dinner (SEPTEMBER) and Blue Jeans & Baskets Bash (NOVEMBER).
Recruited volunteers to cook; donate food, clothing and supplies; to paint, do yard work and light maintenance for building projects.
Promoted the Firehouse Shelter by speaking to local churches and civic groups. Seek out radio and TV appearances to spread the good news regarding our mission and to raise awareness of the needs of the homeless men in Birmingham.

2009-2011 **Firehouse Ministries** **Birmingham, AL** **Program Coordinator/Housing**
Coordinated over-all operations for 165 men participating in housing programs.
Located and moved homeless men from the streets and emergency shelters to one of five housing complexes.
Supervised 16 staff members who provided case management services (housing, job search assistance, transportation, personal and legal counseling, substance abuse treatment, financial planning, etc).
Partnered with UAB's E.A.R.T.H. program to minister to 30 men with mental illness and addiction issues.
Met daily with staff using SKYPE to discuss guests life plans, goals, and progress within the program.
Oversaw transportation program and volunteer drivers that drove guests to doctor's appointments, pharmacies, grocery stores, substance abuse meetings, job fairs and work sites, etc.
Collected weekly, bi-weekly and monthly rent/program fee money from the men each week.
Completed weekly, monthly, and yearly progress reports for executive director and HUD.
Supervised maintenance operations at the six program sites. Directed apartment inspections, facility improvements and routine daily maintenance.
Led the Habitat for Humanity volunteer ministry. Participated with shelter guests regularly to build homes.

Coaching & Scouting Experience

2015-2016 **Central Alabama Community College** **Alexander City, AL** **Head Baseball Coach**
Managed all operations of NJCAA baseball program (recruiting, budgeting, scheduling, fundraising and travel).
Oversaw daily maintenance of baseball facility.
Supervised assistant coach and student manager.
Sold ads to businesses & individuals to pay for media guide, scoreboard advertising and facility upgrades.
Taught classes throughout the year – "Orientation 101" required for all new students.

One Year Coaching Highlights

13 players signed Division I, II, NAIA or Division III scholarship offers.
Spoke at Alabama Baseball Coaches Convention on "Championship Outfield Play" & "Creating and Maintaining Healthy Throwing Deliveries" in January 2016 in Birmingham.
3.33 Team GPA (2015-2016 Academic Year). 2nd highest Team GPA on campus.

2013-2015 **Lawson State Community College** **Birmingham, AL** **Head Baseball Coach**
Managed all operations of NJCAA baseball program (recruiting, budgeting, scheduling, fundraising and travel).
Oversaw daily maintenance of baseball facility.
Supervised two assistant coaches and student manager.
Sold advertising to businesses and individuals to pay for media guide, field supplies and new speaker system.

Two Year Coaching Highlights

Increased win total 150% in 2 years; from 10 wins in 2013 to 25 wins in 2015.
Led program to 1st-ever ACCC post season state tourney appearance in school history in 2015.
11 players signed Division I, II, NAIA or Division III offers; two more walked on to play Division I baseball.
Served on Team Alabama coaching staff during 2014 Border War Series with Team GA & Team TN.
3.43 Team GPA (2013-2014 Academic Year). Highest Team GPA at Lawson State of all sports.

2010-2012 **San Diego Padres** **Major League Baseball** **Associate Scout**
Evaluated and identified MLB prospects playing baseball in high school, junior college and 4 year colleges.
Provided coverage in the Birmingham, AL metro region for SD Padres area scout.
Created reports and discuss game evaluations with other scouts in Padres organization.

2006-2009 **Univ. of Alabama Birmingham (UAB)** **Birmingham, AL** **Assistant Baseball Coach**
Oversaw \$130,000 team travel budget including all hotel, bus, meal, and plane arrangements.
Operated \$28,000 recruiting budget and organized plan for entire staff (phone calls, evaluations, visits).
Marketed and publicized baseball camps. Designed and printed camp brochures. Hired camp staff.
Administratively responsible for oversight of 20 people (camp staff, team managers, etc).
Negotiated rates for camp insurance. Coordinated meals and housing during camps.
Oversaw game day management and post game evaluation process of umpiring crew.
Coordinated daily practice plans and individual work for pitching staff.

3 Year Coaching Highlights

Inherited a team with 19-38 record. 2009 team finished 31-26 (12 win increase in 3 years).
8 players eventually signed professional baseball contracts.
Recruited & signed 4 previously drafted players, and an AFLAC HS All American.
Increased camp attendance 140% to record 260 campers in (2009).
Won conference series vs. Top 40 teams (Rice, ECU, Tulane, USM, Houston, UCF, and Memphis).
Pitching staff improved in 16 of 20 statistical categories over 3 year period. Crucial improvements in Wins, Saves, ERA, Strikeouts, Walks, Batting Average, Stolen Bases, SB Attempts & Home Runs.

2004-2006 **Birmingham Southern College** **Birmingham, AL** **Assistant Baseball Coach**
Oversaw \$50,000 team travel budget including all hotel, bus, meal, and plane arrangements.
Operated \$5,000 recruiting budget and organized plan for entire staff (phone calls, evaluations, visits).
Administratively responsible for oversight of 20 people (camp staff, team managers, etc).
Marketed and publicized baseball camps. Designed and printed camp brochures. Hired camp staff.
Negotiated rates for camp insurance. Coordinated meals and housing during camps.
Coordinated daily practice plans and individual work for pitching staff.

2 Year Coaching Highlights

Captured 2006 Big South Conference Regular Season Title. 33-22 over-all record.
2005 squad finished 36-21. 3rd place in Big South Conference.
8 pitchers off staff eventually signed professional contracts.
2005 pitching staff finished #2 in Big South & #48 in NCAA Division I with a 3.99 ERA.

1993-2004 **Presbyterian College** **Clinton, SC** **Head Baseball Coach**
Managed \$120,000 operating budget (purchased equipment, scheduled, coordinated travel plans&scholarships).
Directed successful summer camps increasing attendance 100% from 50-100 campers.
Increased game attendance 100% from 75-150 by partnering with local merchants on exciting promotions.
Spearheaded fundraisers earning \$20K-\$40K/year to make program self sufficient.
Implemented plan to televise all home games. Only Div. II team in America to regularly be televised.
Initiated and created PC Baseball Diamond Club, its board of directors, and a quarterly newsletter.
Sold advertising to local businesses to pay costs of new scoreboard.
Supervised football game day operations (ticket takers, ushers, program sales, and parking).
Chaired South Atlantic Conference Baseball Coaches Committee. Member of NCAA Division II Post-Season Selection Committee.
Served on multiple high-level search committees. Helped select school's President and Athletic Director.
Taught two Physical Education classes per year.

11 Year Coaching Highlights

Inherited sub .500 team. Set season record win totals first 2 years. Within 5 years team captured first ever South Atlantic Conference Championship (1998).
Set school record - 40 wins (1998). Played in NCAA Division II National Tourney in St Petersburg, FL.
Five Top 3 finishes in SAC (1998-2004). SAC Tourney Champion & NCAA Regional participant (2003).
10 players signed professional contracts in 11 years.
Graduated 100% of 4 year players.
Increased team GPA from 2.3 to 2.8 within 2 years. GPA stayed at or above 2.8 for 9 straight years.
45 players named to All-SAC Academic Honor Roll over 11 year period.
Produced \$7,000 revenue by selling ads for media guide, increasing media guide size from 28-88 pages.
Increased Diamond Club membership from 0 to 300; raising nearly \$10,000 in additional revenue.
Kept playing surface ranked as one of top playing small college fields in SC. Improved over-all baseball facility with new scoreboard and batting cage roof.
Enhanced community relations thru numerous speaking engagements, fundraising for Habitat for Humanity, Sunday morning devotional time with local business executives as speakers, and mission trips with team to assist those in great need.

1990-1993 **Emory University** **Atlanta, GA** **Head Baseball Coach**
Managed operations of NCAA baseball program (recruited nationally, budgeted, scheduled, and fundraised).
Taught two Physical Education classes per semester.
Directed successful summer camps increasing attendance from 0 – 375 campers.

3 Year Highlights

Started baseball program back after 100 year absence. Built field from ground up.
Initiated and developed relationship with key donor for construction of new \$1,000,000 baseball facility on campus (Chappell Park).
Improved from 10-26 (1991) to 27-14 (1993) in 3 short years.
1993 team was nationally ranked (#27) in NCAA Division III poll. Finished 5th in South Region.
4 players signed professional contracts.

1988-1990 **Susquehanna University** **Selinsgrove, PA** **Head Baseball Coach**
Managed operations of NCAA baseball program (recruited nationally, budgeted, scheduled, and fundraised).
Worked as Assistant Director of Residence Life.
Served one season as pitching coach (1988).

2 Year Highlights

Achieved national ranking in NCAA Division III poll @ #29.
1988 squad went 21-12; achieving highest win total in school history.